

# Spectrum

## Aluminium: Investing into the decarbonisation paradox

### **Anna Chong**

Deputy head of corporate credit research

### **Jake Goodman, CFA**

Engagement manager – fixed income

### **Sandy Pei, CFA**

Deputy portfolio manager, Asia ex-Japan

### **Martin Todd**

Lead portfolio manager for the Sustainable Global Equity strategy

Q2 2022

## Metals and mining: it's complicated!

**Anna Chong, deputy head of corporate credit research, and Jake Goodman, CFA, engagement manager – fixed income**

### Key points

- Aluminium production is a highly polluting process which contributes 2% of global carbon emissions.
- The metal has tremendous potential to aid the transition towards clean energy and we see supply constraints coupled with growing demand.
- Technological innovation and increased recycling have the potential to reduce the carbon footprint of aluminium producers but more needs to be done to encourage companies to adopt 'cleaner' practices.

The metals and mining sector has had a long and rocky relationship with ESG investors – but innovation, investor engagement, and galvanising the will of the companies themselves is transforming the narrative for this once unloved area of the market.

Metals and mining is a complex sector. On the one hand, it has a reputation for destructive land use and a high carbon footprint. On the other, the sector's output is key to enabling the clean energy transition that is vital to helping us all meet the ambitions of the Paris Agreement. In short, without mining, there will be no net zero. However, in accounting for an estimated 4-7% of global carbon emissions<sup>1</sup>, there will also be no net zero if the metals and mining sector continues to conduct its activities using the same industrial practices.

From an investment returns point of view, miners delivered record profits in 2021, and had strong cash flows. This followed years of streamlining capital expenditure which helped constrain supply in many key commodities, and, for now at least, appears in contrast to the boom and bust of previous commodity cycles<sup>2</sup>.

Going forward, strong management of ESG factors will be key to the sector's viability within ESG-minded investment portfolios. Continued pressure from environmental activists, local communities and investors, has brought some progress on the ESG spectrum of issues, although more needs to be done. According to research by the Transition Pathway Initiative (TPI)<sup>3</sup>, only 16 out of the 111 aluminium, cement, diversified mining and steel companies it studied were doing enough to reduce carbon emissions in line with the objectives of the Paris Agreement.

At Federated Hermes, we are paying particular attention to aluminium as we believe it holds great potential to go from ESG laggard to leader. By leveraging improvements in technology and exploiting its superpower – its infinite recyclability – aluminium is transforming from a problematic metal into a viable opportunity for investors to gain exposure to the energy transition megatrend.

### Aluminium: a dirty metal enabling the clean energy revolution

Aluminium exemplifies the paradoxes of the entire sector. Often cited as a commodity of the future, aluminium's lightweight characteristics provide a clear use case in the production of electric vehicles, where a lighter vehicle is more efficient and can achieve superior range for the same battery technology.

Along with light-weighting vehicles, aluminium will play an important role in several other global megatrends including solar and renewable power installations.



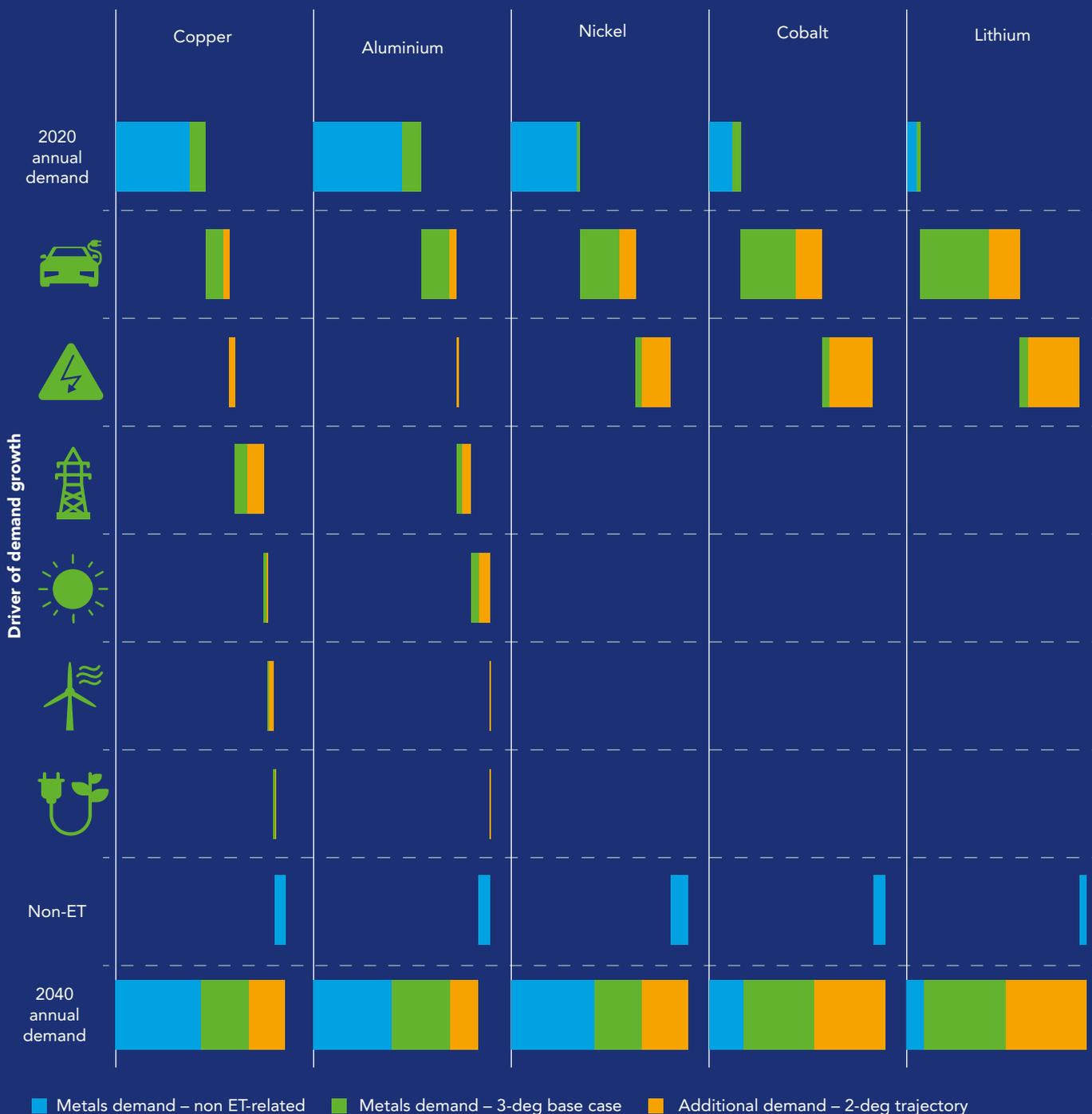
<sup>1</sup> McKinsey & Company, 2020.

<sup>2</sup> Bloomberg, 2022.

<sup>3</sup> Transition Pathway Initiative: <https://www.transitionpathwayinitiative.org/publications/75.pdf?type=Publication>

**Chart 1:** Metals are an essential component of the energy transition journey

Without cheap, reliable and sustainable metal supply, the speed of transition may be slowed.



Source: Wood Mackenzie.



Positive medium-to long-term trends driven by Chinese supply curbs and environmental cuts are expected to encourage aluminium producers to maintain discipline in their output. High power prices in Europe are encouraging a similar trend across the region while ongoing disruptions to Russian aluminium supply chains – which account for 6% of global aluminium production<sup>4</sup> – are further tightening supply. In the days leading up to its invasion of Ukraine, aluminium prices touched record levels.<sup>5</sup>

Despite this tight supply backdrop, aluminium is increasingly being used as a viable packaging alternative to plastic and has the potential to be used as a substitute for copper should the latter become too expensive or less readily available for electrification. This is among the many roles that aluminium will play in a lower-carbon or sustainable future.

The sector emits

**1.1** billion tonnes of CO<sub>2</sub> annually, which represents  
**2%** of global emissions.

Yet producing aluminium is, itself, a dirty business. The sector emits 1.1 billion tonnes of CO<sub>2</sub> annually, which represents 2% of global emissions. This figure is expected to rise to 1.6 gigatonnes by 2050 as its use in the global decarbonisation effort continues to boost demand<sup>6</sup>. As aluminium grows in importance, its producers are under pressure to improve on the scant progress made between 2005 and 2018 when greenhouse gas (GHG) emissions intensity for primary aluminium production dropped only 5%<sup>7</sup>.

As a result, the industry is not on track to reach net zero by 2050<sup>8</sup>. Meeting any such target will involve bolstering end-of-life scrap collection and further technological advancements to reduce emissions from primary production.

### Green aluminium: the investment case

At Federated Hermes, we are focused on investing in companies that are able to access this trend of a fast-growing market for low-carbon aluminium.

**In another area of the industry, several aluminium companies are actively developing inert anodes, which can replace carbon anodes and significantly reduce emissions from the smelting process.**

One investment opportunity is in efforts to reduce vehicle weight through increased aluminium use. Many major auto original equipment manufacturers (OEMs) – such as Ford, Mercedes Benz, VW and Toyota – are looking to reduce the carbon footprint throughout the product lifecycle (i.e. Scope 3 upstream and downstream) where lower carbon aluminium can differentiate itself.

With light-weighting being a key design consideration for electric vehicles, the rapid projected adoption of electric vehicles (EVs) over internal combustion engines (ICEs), and increased interest in the carbon footprint of the production of vehicles themselves, companies that can produce low-carbon aluminium are likely to be ahead of the curve from both a carbon tax perspective, and from a demand perspective where they have the potential to capture premium pricing for a low-carbon product.

In another area of innovation, several aluminium companies are actively developing inert anodes, which can replace carbon anodes and significantly reduce emissions from the smelting process. The emergence of this technology marks a major breakthrough for the sector, markedly accelerating its progress towards net zero.



<sup>4</sup> Statista, 2022.

<sup>5</sup> Reuters, February 28 2022.

<sup>6</sup> International Aluminium, Aluminium Sector Greenhouse Gas Pathways to 2050, 2021.

<sup>7</sup> International Aluminium, Greenhouse Gas Emissions – Primary Aluminium, Date of Issue: 5 October 2021 [international-aluminium.org/statistics/greenhouse-gas-emissions-intensity-primary-aluminium](https://www.international-aluminium.org/statistics/greenhouse-gas-emissions-intensity-primary-aluminium)

<sup>8</sup> International Energy Agency, 2021.



Last year, ELYSIS (a joint venture between Rio Tinto and Alcoa) announced it had developed the world's first full industrial design carbon-free aluminium smelting technology which emits pure oxygen as a by-product. The ELYSIS technology replaces the carbon anodes used in traditional aluminium smelting with inert materials. The process is a significant milestone with the potential to transform the aluminium industry and drastically reduce its carbon footprint.

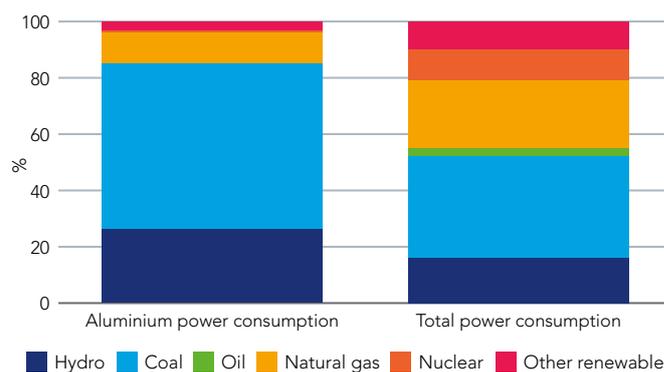
In the next section, we explore why these developments are so meaningful for the sector and how they could be the start of a new chapter in the industry's ESG story.

**Last year, ELYSIS (a joint venture between Rio Tinto and Alcoa) announced it had developed the world's first full industrial design carbon-free aluminium smelting technology which emits pure oxygen as a by-product.**

### How are aluminium's carbon emissions generated?

Aluminium is found in aluminium ore, or bauxite, and is the most abundant metal in the earth's crust. On account of its accessibility, it can be mined in open pits using relatively less intensive mining processes than other industrial metals. However, large quantities of energy are needed to purify bauxite to produce aluminium oxide – a white powder from which aluminium is produced via electrolysis.

**Chart 2:** Global aluminium industry power mix compared with global total power mix, 2020



Source: IEA.org, 2020.

The electrolysis of primary aluminium is energy intensive, and the reaction itself creates GHG emissions due to the traditional use of carbon anodes. It should also be noted that within the primary aluminium sector, there is a great deal of differentiation between the highest and lowest carbon intensity primary smelters, driven by energy efficiency and their chosen power source.

Secondary (recycled) aluminium is much less carbon intensive and is estimated to produce 90-95% lower emissions than primary aluminium production<sup>9</sup>. More than 30% of current aluminium production is sourced from scrap<sup>10</sup> – however, this scrap often contains a mix of alloys that may limit its usage.

Given the projected increase in demand – and even with a ramp-up in recycling rates – primary aluminium will still be required globally if the low-carbon energy transition is to be achieved.

<sup>9</sup> <https://www.ukri.org/news-and-events/responding-to-climate-change/developing-new-behaviours-and-solutions/using-more-recycled-aluminium-in-new-cars/>

<sup>10</sup> International Aluminium Institute.

## Pathway to decarbonisation

We see three main decarbonisation pathways for the industry to take to bring it into alignment with the Paris Agreement:

### 1. Switching to renewable electricity

Reducing indirect emissions created by electricity consumption (~67% of sectoral emissions<sup>11</sup>) represents the greatest opportunity for the industry to reduce its carbon footprint. More than half of the sector’s electricity is self-generated, this means that a large proportion of energy supply is within the industry’s control. While hydroelectric energy is the ideal replacement, this is only possible at certain locations; 26% of the sector’s electricity currently comes from hydro.<sup>12</sup>

### 2. Reducing process emissions

Direct emissions generated by aluminium processing accounts for some 26% of the industry’s GHG output.<sup>13</sup> Reductions are possible by virtue of huge technological advances seen in recent years, including innovation around carbon capture, utilisation and storage, inert anodes and hydrogen.

Approximately **75%**

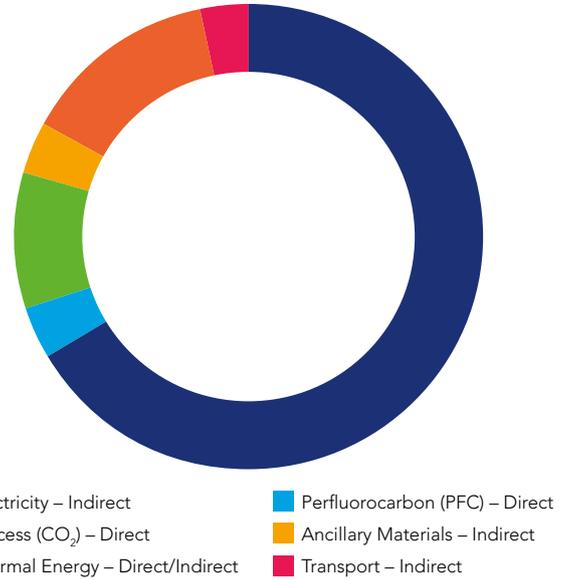
of all aluminium ever produced is still in productive use due to high recycling rates and the metal’s infinite recyclability.

### 3. Closing the loop

Approximately 75% of all aluminium ever produced is still in productive use<sup>14</sup> due to high recycling rates and the metal’s infinite recyclability. In recent years, we have seen more downstream companies using recycled aluminium, particularly in the consumer products/packaging space where it is being increasingly used as a replacement for plastics. The International Energy Agency states that 2019 recycling rates were >95% for new scrap and just over 70% for old scrap.

While this is a positive, there is scope for improvement, particularly in the utilisation of technologies that make it easier to remove impurities and additives.

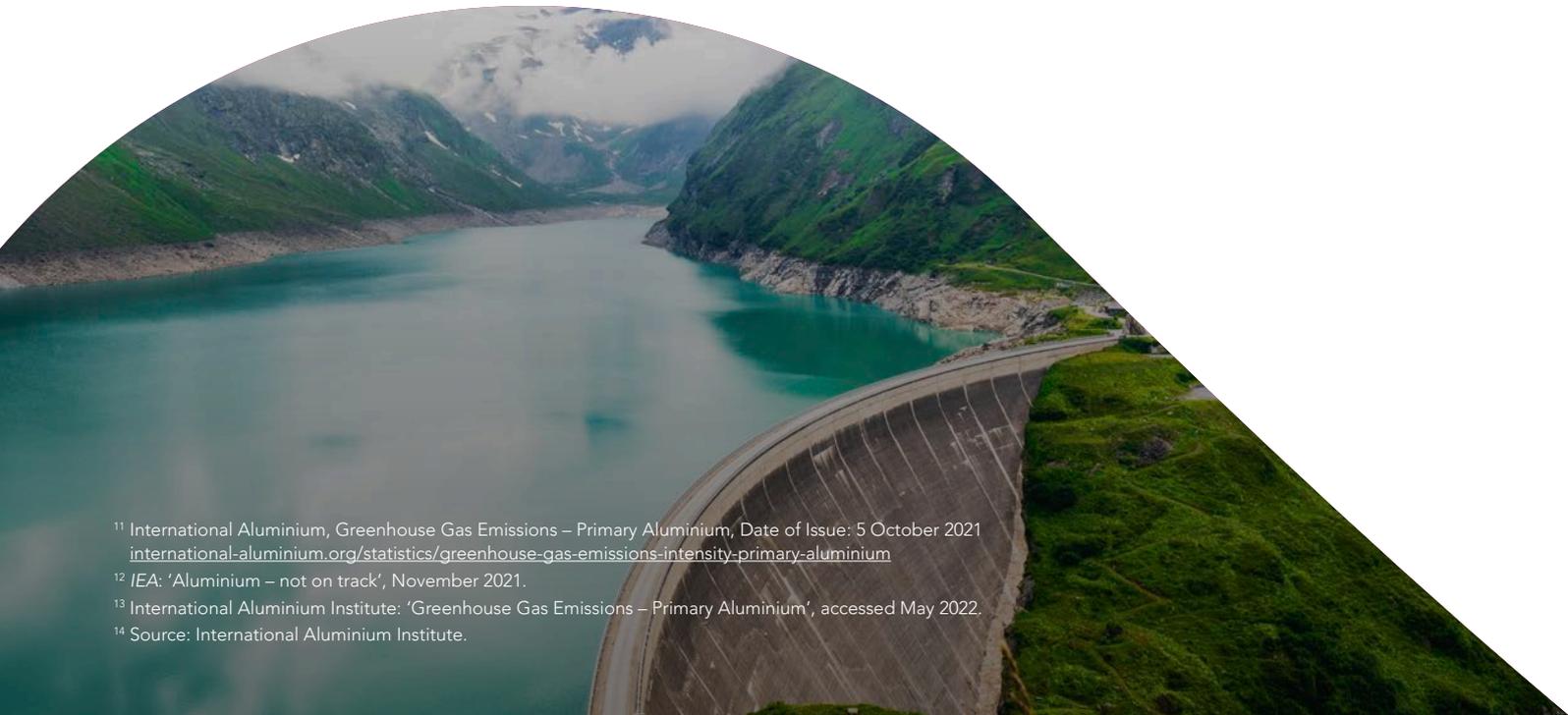
Chart 3: Greenhouse gas emissions – primary aluminium



Source: International Aluminium Institute.

## Engagement

As innovation catches up with sentiment, we believe that all companies across the aluminium sector should be taking steps, today, to actively reduce GHG emissions. To this end, we are engaging with companies to encourage clear targets and clarity around how those targets will be achieved. Other areas in which we are actively engaging include health and safety improvements and management of mining waste (along with other forms of pollution). We are also seeking more transparency on issues concerning local communities affected by mining and land rights.



<sup>11</sup> International Aluminium, Greenhouse Gas Emissions – Primary Aluminium, Date of Issue: 5 October 2021 [international-aluminium.org/statistics/greenhouse-gas-emissions-intensity-primary-aluminium](https://www.international-aluminium.org/statistics/greenhouse-gas-emissions-intensity-primary-aluminium)

<sup>12</sup> IEA: ‘Aluminium – not on track’, November 2021.

<sup>13</sup> International Aluminium Institute: ‘Greenhouse Gas Emissions – Primary Aluminium’, accessed May 2022.

<sup>14</sup> Source: International Aluminium Institute.

## Timeline of engagement with an aluminium producer

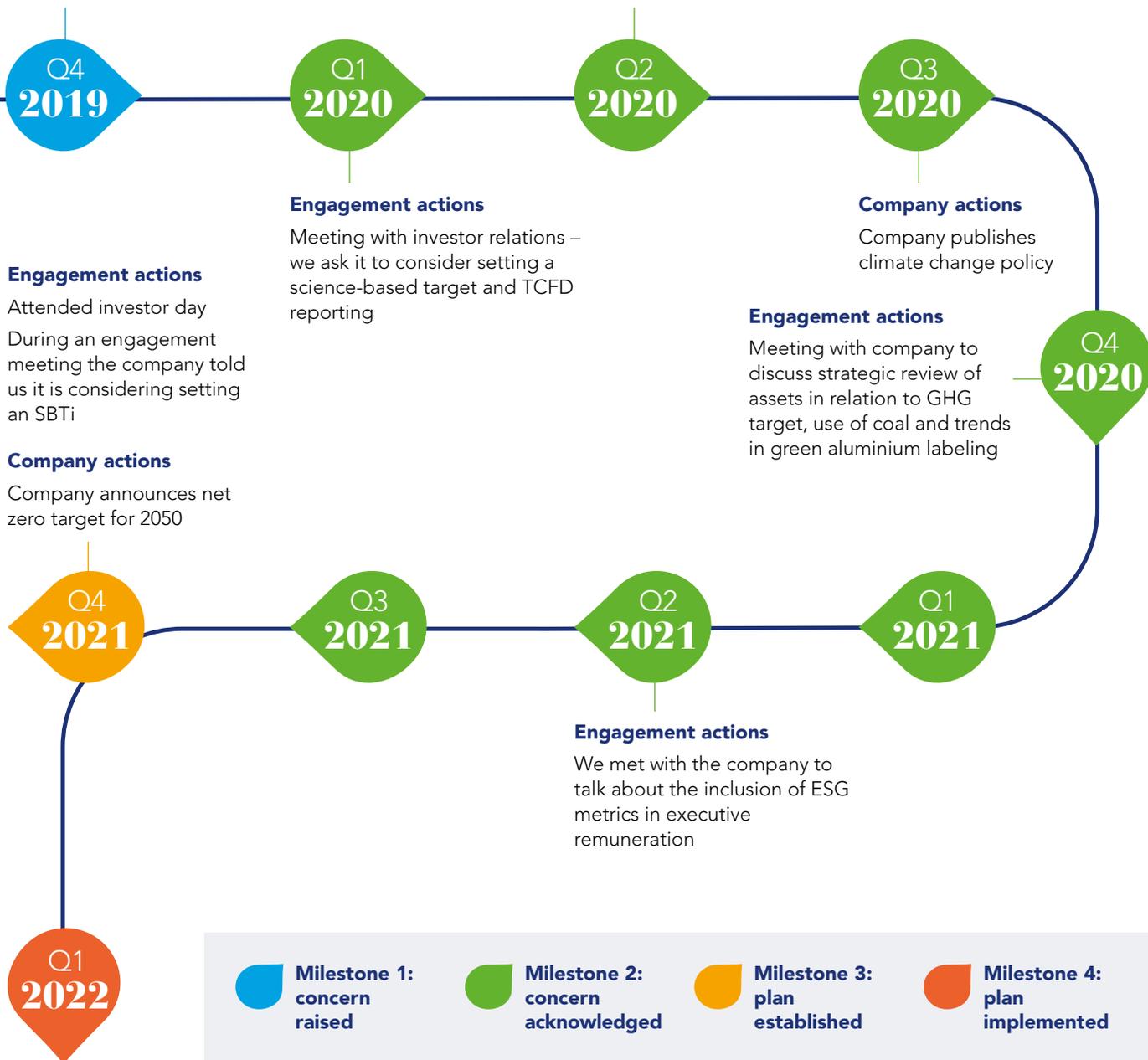
**Engagement objective: we want the company to set a verified, science-based GHG reduction target**

### Engagement actions

We signed a letter to the company encouraging the adoption of science-based targets

### Company actions

Company announced more stringent GHG reduction targets aligned with 2°C decarbonisation path





## A view from the equities desk

### Martin Todd, lead portfolio manager for the Sustainable Global Equity strategy

From an equity investment point of view, the aluminium industry displays some of the strongest fundamentals of the metals and mining complex as ESG factors tighten the levers of supply while driving demand higher.

Although the tightness of the aluminium market long predates the Russian invasion of Ukraine, the conflict has profound implications for the metal on account of Russia being the world's second-largest producer of aluminium, after China. These short-term dynamics are unfolding against the backdrop of a decade-long decline in capital expenditure which means little new capacity is likely to come online for the foreseeable future.

While we expect aluminium prices to continue to trend higher, it is clear that all aluminium producers are not equal: the market will increasingly distinguish between producers using traditional carbon-intensive methods and their greener counterparts. From an investment standpoint, we are positioned for a premium to emerge on the latter, i.e. companies that are using recycling, technology and renewable energy to lower the industry's carbon footprint.

In particular, we see the use of renewable energy in the smelting process as essential if aluminium is to live up to its potential as a 'commodity of the future'.

In terms of specific names, Norwegian producer Norsk Hydro<sup>15</sup> is vertically integrated with hydropower and is leading the way in making zero emissions a reality in the aluminium production process. One of the largest aluminium companies in the world, Norsk Hydro currently emits less than one-quarter of the carbon of the industry average (where smelting – particularly in China – remains largely coal powered<sup>16</sup>). Along with being one of the lowest-carbon aluminium producers globally, Norsk Hydro is also engaged in a number of sustainability initiatives that include doubling the amount of recycled aluminium it produces and using carbon-capture technology to trap, transport and store emissions as they emerge.

Across the wider corporate sector, companies are more conscious of their Scope 3 emissions (i.e. carbon produced as a result of activities not owned or controlled by the reporting organisation). With more and more companies committed to reporting on supply chain emissions, the greener aluminium producers stand to further benefit over their traditional counterparts.

For example, an auto company that has committed to reporting Scope 3 emissions would be significantly more likely to pick the greener option if given the choice between a provider that uses renewables and one that smelts aluminium using coal power (still the most common option for producers in China).

<sup>15</sup> This information does not constitute a solicitation or offer to any person to buy or sell any related securities or financial instruments. The above does not represent all of the securities held in the portfolio and it should not be assumed that the above securities were or will be profitable.

<sup>16</sup> Norsk Hydro, 2022.

## Will China rise to the challenge?

**Sandy Pei, CFA, deputy portfolio manager, Asia ex-Japan**

China's decarbonisation drive is key to the future of the aluminium industry as the country is simultaneously the world's largest consumer and producer of the metal, accounting for nearly 58% of global supplies. With more than 80% of Chinese aluminium production powered by coal, aluminium smelting is among the most emissions-intensive industries in China<sup>17</sup>.

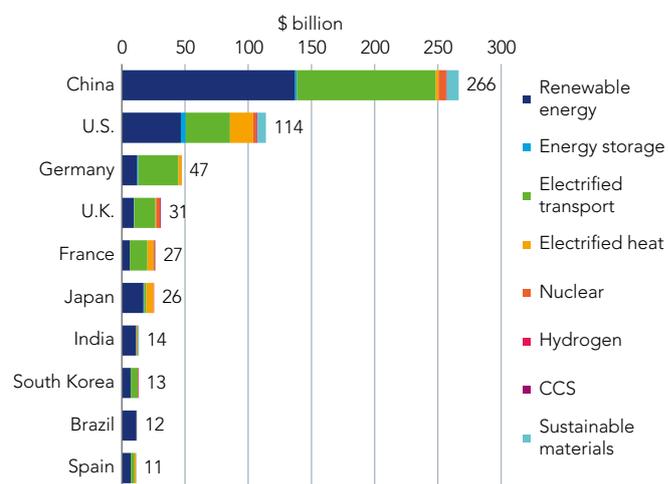
As a result, the country faces great internal and external pressure to decarbonise its economy in a bid to cut crippling pollution levels and advance the global drive towards net zero. We believe China is making progress in the right direction and note the significant financial investment it is making to encourage the shift in capacity from coal to renewables.

While China has a long way to go on its energy transition journey, the country benefits from having historically had a relatively small energy sector. As a result, shifting the capacity it does have towards renewables will be a less painful process than it might be for higher energy-producing economies such as the US and Russia.

In the next phase of this worldwide effort, economies, corporates and individuals must come to terms with the truth that this transition will require significant investment on the part of all who are committed to meeting the targets of the Paris Agreement.

With China having invested \$266bn in its energy transition in 2021 – 35% of the global total<sup>18</sup> – there is little doubt that its authorities are taking the issue seriously. Wind and solar energy usage continues to grow, and the country remains the global leader in electric vehicle adoption. All these are areas in which aluminium plays an important role.

### Global investment in energy transition by country, 2021



Source: BloombergNEF, 2021. CCS stands for carbon capture storage.

In recognition of aluminium's importance, the government has put renewable energy targets on the metal's producers and provided economic support to facilitate the industry's green transition for at least 10 years. We expect the industry's coal-power usage to peak in 2030 before gradually declining thereafter. However, in the meantime, this capacity switch will continue to tighten the supply/demand dynamic and maintain upward pressure on prices.



<sup>17</sup> <https://www.statista.com/>

<sup>18</sup> BloombergNEF, 2021.

**The value of investments and income from them may go down as well as up, and you may not get back the original amount invested. Any investments overseas may be affected by currency exchange rates. Past performance is not a reliable indicator of future results and targets are not guaranteed.**

**For professional investors only.** This is a marketing communication. It does not constitute a solicitation or offer to any person to buy or sell any related securities, financial instruments or financial products. No action should be taken or omitted to be taken based on this document. Tax treatment depends on personal circumstances and may change. This document is not advice on legal, taxation or investment matters so investors must rely on their own examination of such matters or seek advice. Before making any investment (new or continuous), please consult a professional and/or investment adviser as to its suitability. Any opinions expressed may change. All figures, unless otherwise indicated, are sourced from Federated Hermes. All performance includes reinvestment of dividends and other earnings. Please consider all fund characteristics when investing and not just ESG characteristics.

Federated Hermes refers to Federated Hermes Limited ("Federated Hermes"). The main entities operating under Federated Hermes are: Hermes Investment Management Limited ("HIML"); Hermes Fund Managers Ireland Limited ("HFML"); Hermes Alternative Investment Management Limited ("HAIML"); Hermes Real Estate Investment Management Limited ("HREIML"); Hermes Equity Ownership Services Limited ("EOS"); Hermes Stewardship North America Inc. ("HSNA"); Hermes GPE LLP ("Hermes GPE"); Hermes GPE (USA) Inc. ("Hermes GPE USA"), and Hermes

GPE (Singapore) Pte. Ltd ("HGPE Singapore") and Federated Investors Australia Services Pty Ltd. ("FIAS"). HIML and HAIML are each authorised and regulated by the Financial Conduct Authority. HAIML and HIML carry out regulated activities associated with HREIML. HIML, Hermes GPE and Hermes GPE USA are each a registered investment adviser with the United States Securities and Exchange Commission ("SEC") and HAIML and HFML are each an exempt reporting adviser. HGPE Singapore is regulated by the Monetary Authority of Singapore. FIAS holds an Australian Financial Services Licence. HFML is authorised and regulated by the Central Bank of Ireland. HREIML, EOS and HSNA are unregulated and do not engage in regulated activity.

In the European Economic Area ("EEA") this document is distributed by HFML. Contracts with potential investors based in the EEA for a segregated account will be contracted with HFML.

Issued and approved by Hermes Investment Management Limited which is authorised and regulated by the Financial Conduct Authority. Registered address: Sixth Floor, 150 Cheapside, London EC2V 6ET. Telephone calls may be recorded for training and monitoring purposes. Potential investors in the United Kingdom are advised that compensation may not be available under the United Kingdom Financial Services Compensation Scheme.

**In Argentina:** These materials and the information contained herein does not constitute and is not intended to constitute an offer and accordingly should not be construed as such. The products or services referenced in these materials may not be licensed in all jurisdictions, and unless otherwise indicated, no regulator or government authority has reviewed these materials, or the merits of the products and services referenced herein. These materials and the information contained herein has been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. These materials are directed at and intended for institutional investors (as such term is defined in each jurisdiction in which these materials are being marketed). These materials are provided on a confidential basis for informational purposes only and may not be reproduced in any form. Before acting on any information in these materials, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. These materials are for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof).

**In Australia:** This Strategy Document relates to potential offer of financial products or investment opportunities in Australia (Investment opportunities). Both Hermes Investment Management Ltd (HIML) and Federated Investors Australia Services Ltd. ACN 161 230 637 (FIAS) are the distributors of the Investment opportunities. HIML does not hold an Australian financial services licence (AFS licence) under the Corporations Act 2001 (Cth) ("Corporations Act"). HIML operates under the relevant class order relief from the Australian Securities and Investments Commission (ASIC) while FIAS holds an AFS licence (Licence Number - 433831).

The offer of Investment opportunities only made in circumstances under which no disclosure is required under Chapter 6D and Part 7.9 of the Corporations Act. Nothing in this Strategy Document is, or purports to be, an offer to a person to whom disclosure would be required under Chapter 6D or Part 7.9 of the Corporations Act.

This Strategy Document is not a disclosure document under Chapter 6D of the Corporations Act or a product disclosure statement for the purposes of Part 7.9 of the Corporations Act. This Strategy Document has not been and will not be lodged with ASIC and does not contain all the information that a disclosure document or a product disclosure statement is required to contain. The distribution of this Strategy Document in Australia has not been authorised by ASIC or any other regulatory authority in Australia. In addition, the Fund is not a registered managed investment scheme, as defined in the Corporations Act.

This Strategy Document is provided for general information purposes only and is not intended to constitute, and does not constitute, the provision of any financial product advice or recommendation and must not be relied upon as such. This Strategy Document is not intended to influence a person in making a decision in relation to a particular financial product or class of financial products, or an interest in a particular financial product or class of financial products.

This Strategy Document has been prepared without taking account of your objectives, financial situation or needs and you should obtain independent professional financial advice that considers your circumstances before making any financial or investment decisions.

**In Bahrain:** This document has not been approved by the Central Bank of Bahrain which takes no responsibility for its contents. No offer to the public to purchase the strategies will be made in the Kingdom of Bahrain and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

**In Brazil:** The strategies may not be offered or sold to the public in Brazil. Accordingly, the strategies have not been nor will be registered with the Brazilian Securities Commission - CVM nor have they been submitted to the foregoing agency for approval. Documents relating to the strategies, as well as the information contained therein, may not be supplied to the public in Brazil, as the offering of strategies is not a public offering of securities in Brazil, nor used in connection with any offer for subscription or sale of securities to the public in Brazil.

**In Brunei:** This document is intended for distribution only to specific classes of investors as specified in the Order and must not, therefore, be delivered to, or relied on by, a retail client. The Autoriti Monetari Brunei Darussalam is not responsible for reviewing any documents in connection with these strategies. Prospective purchasers of the strategy should conduct their own due diligence.

**In Chile:** Federated Hermes is not registered or licensed in Chile to provide managed account services and is not subject to the supervision of the Comisión para el Mercado Financiero of Chile ("CMF"). The managed account services may not be publicly offered or sold in Chile.

**In China:** This document does not constitute a public offer of the strategies in the People's Republic of China (the "PRC"). The strategies are not being offered or sold directly or indirectly in the PRC to or for the benefit of, legal or natural persons of the PRC. Further, no legal or natural persons of the PRC may directly or indirectly purchase any of the strategies or any beneficial interest therein without obtaining all prior PRC's governmental approvals that are required, whether statutorily or otherwise. Persons who come into possession of this document are required by the issuer and its representatives to observe these restrictions.

**In Columbia:** This document does not have the purpose or the effect of initiating, directly or indirectly, the purchase of a product or the rendering of a service by Federated Hermes ("investment adviser") to Colombian residents. The investment adviser's products and/or services may not be promoted or marketed in Colombia or to Colombian residents unless such promotion and marketing is made in compliance with decree 2555 of 2010 and other applicable rules and regulations related to the promotion of foreign financial and/or securities related products or services in Colombia. The investment adviser has not received authorisation of licensing from the Financial Superintendency of Colombia or any other governmental authority in Colombia to market or sell its financial products or services in Colombia. By receiving this document, each recipient resident in Colombia acknowledges and agrees that such recipient has contacted the investment adviser at its own initiative and not as a result of any promotion or publicity by the investment adviser or any of its representatives. Colombian residents acknowledge and represent that (1) the receipt of this presentation does not constitute a solicitation from the investment adviser for its financial products and/or services, and (2) they are not receiving from the investment adviser any direct or indirect promotion or marketing of financial products and/or services.

**In Hong Kong:** The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the offer. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. The strategies are not authorised under Section 104 of the Securities and Futures Ordinance of Hong Kong by the Securities and Futures Commission of Hong Kong. Accordingly, the distribution of this document, and the placement of interests in Hong Kong, is restricted. This document may only be distributed, circulated or issued to persons who are professional investors under the Securities and Futures Ordinance and any rules made under that Ordinance or as otherwise permitted by the Securities and Futures Ordinance.

**In Israel:** This document has not been approved by the Israel Securities Authority and will only be distributed to Israeli residents in a manner that will not constitute “an offer to the public” under sections 15 and 15a of the Israel Securities Law, 5728-1968 (“the Securities Law”) or section 25 of the Joint Investment Trusts Law, 5754-1994 (“the Joint Investment Trusts Law”), as applicable. The strategies are being offered to a limited number of investors (35 investors or fewer during any given 12 month period) and/or those categories of investors listed in the First Addendum (“the Addendum”) to the Securities Law, (“Sophisticated Investors”) namely joint investment funds or mutual trust funds, provident funds, insurance companies, banking corporations (purchasing strategies for themselves or for clients who are Sophisticated Investors), portfolio managers (purchasing strategies for themselves or for clients who are Sophisticated Investors), investment advisors or investment marketers (purchasing strategies for themselves), members of the Tel-Aviv Stock Exchange (purchasing strategies for themselves or for clients who are Sophisticated Investors), underwriters (purchasing strategies for themselves), venture capital funds engaging mainly in the capital market, an entity which is wholly-owned by Sophisticated Investors, corporations, (other than formed for the specific purpose of an acquisition pursuant to an offer), with a shareholder’s equity in excess of NIS 50 million, and individuals in respect of whom the terms of item 9 in the Schedule to the Investment Advice Law hold true investing for their own account, each as defined in the said Addendum, as amended from time to time, and who in each case have provided written confirmation that they qualify as Sophisticated Investors, and that they are aware of the consequences of such designation and agree thereto; in all cases under circumstances that will fall within the private placement or other exemptions of the Joint Investment Trusts Law, the Securities Law and any applicable guidelines, pronouncements or rulings issued from time to time by the Israel Securities Authority. This document may not be reproduced or used for any other purpose, nor be furnished to any other person other than those to whom copies have been sent. Any offeree who purchases strategies is purchasing such strategies for its own benefit and account and not with the aim or intention of distributing or offering such strategies to other parties (other than, in the case of an offeree which is a Sophisticated Investor by virtue of it being a banking corporation, portfolio manager or member of the Tel-Aviv Stock Exchange, as defined in the Addendum, where such offeree is purchasing strategies for another party which is a Sophisticated Investor). Nothing in this document should be considered investment advice or investment marketing as defined in the Regulation of Investment Counselling, Investment Marketing and Portfolio Management Law, 5755-1995. Investors are encouraged to seek competent investment counselling from a locally licensed investment counsel prior to making the investment. As a prerequisite to the receipt of a copy of this document a recipient may be required by the Issuer to provide confirmation that it is a Sophisticated Investor purchasing strategies for its own account or, where applicable, for other Sophisticated Investors. This document does not constitute an offer to sell or solicitation of an offer to buy any securities other than the strategies offered hereby, nor does it constitute an offer to sell to or solicitation of an offer to buy from any person or persons in any state or other jurisdiction in which such offer or solicitation would be unlawful, or in which the person making such offer or solicitation is not qualified to do so, or to a person or persons to whom it is unlawful to make such offer or solicitation.

**In Japan:** The strategies have not been and will not be registered pursuant to Article 4, Paragraph 1 of the Financial Instruments and Exchange Law of Japan (Law no. 25 of 1948, as amended) and, accordingly, none of the Strategies nor any interest therein may be offered or sold, directly or indirectly, in Japan or to, or for the benefit, of any Japanese person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese person except under circumstances which will result in compliance with all applicable laws, regulations and guidelines promulgated by the relevant Japanese governmental and regulatory authorities and in effect at the relevant time. For this purpose, a “Japanese person” means any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

**In Kuwait:** This document is not for general circulation to the public in Kuwait. The strategies have not been licensed for offering in Kuwait by the Kuwait Capital Markets Authority or any other relevant Kuwait government agency. The offering of the strategies in Kuwait on the basis of a private placement or public offering is, therefore, restricted in accordance with Law No. 7 of 2010 and the bylaws thereto (as amended). No private or public offering of the strategies is being made in Kuwait, and no agreement relating to the sale of the strategies will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the strategies in Kuwait.

**In The Sultanate of Oman:** The information contained in this document neither constitutes a public offer of securities in the Sultanate of Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy Non-Omani securities in the Sultanate of Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued by Decision No.1/2009). Additionally, this document is not intended to lead to the conclusion of any contract of whatsoever nature within the territory of the Sultanate of Oman.

**In Peru:** All content in this presentation is for information or general use only. The information contained in this presentation is referential and may not be construed as an offer, invitation or recommendation, nor should be taken as a basis to take (or stop taking) any decision. This presentation has been prepared on the basis of public information that is subject to change. This information may not be construed as services provided by Federated Hermes, Inc. within Peru without having the corresponding banking or similar license according to the applicable regulation.

**In South Africa:** This document is not intended and does not constitute an offer, invitation, or solicitation by any person to members of the public to invest. This document is not an offer in terms of Chapter 4 of the Companies Act, 2008. Accordingly this document does not, nor is it intended to, constitute a prospectus prepared and registered under the Companies Act.

**In South Korea:** Hermes Investment Management Limited is not making any representation with respect to the eligibility of any recipients of this document to acquire the strategies therein under the laws of Korea, including but without limitation the Foreign Exchange Transaction Act and Regulations thereunder. The strategies have not been registered under the Financial Investment Services and Capital Markets Act of Korea, and none of the strategies may be offered, sold or delivered, or offered or sold to any person for re-offering or resale, directly or indirectly, in Korea or to any resident of Korea except pursuant to applicable laws and regulations of Korea.

**In Spain:** This document is issued by Hermes Fund Managers Ireland Limited, Branch in Spain, with Fiscal Identity Number W0074815B, registered in the Mercantile Registry of Madrid, - Volume 40448, Book 0, Sheet 16, Section 8, Page M-718259, first registration, with domicile at Paseo de la Castellana 18, 7ª planta, 28046 Madrid - Spain, and registered in the Comisión Nacional del Mercado de Valores with official registration number 36.

**In Thailand:** The document has not been approved by the Securities and Exchange Commission which takes no responsibility for its contents. No offer to the public to purchase the strategies will be made in Thailand and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

**In United Arab Emirates (Excluding Dubai International Financial Centre and Abu Dhabi Global Market):** This document, and the information contained herein, does not constitute, and is not intended to constitute, a public offer of securities in the United Arab Emirates and accordingly should not be construed as such. The strategies are only being offered to a limited number of sophisticated investors in the UAE who (a) are willing and able to conduct an independent investigation of the risks involved in an investment in such strategies, and (b) upon their specific request. The strategies have not been approved by or licensed or registered with the UAE Central Bank, the Securities and Commodities Authority or any other relevant licensing authorities or governmental agencies in the UAE. The document is for the use of the named addressee only and should not be given or shown to any other person (other than employees, agents or consultants in connection with the addressee’s consideration thereof). No transaction will be concluded in the UAE and any enquiries regarding the strategies should be made to Hermes Investment Management Limited in London.

**In Uruguay:** These materials and the information contained herein does not constitute and is not intended to constitute an offer and accordingly should not be construed as such. The products or services referenced in these materials may not be licensed in all jurisdictions, and unless otherwise indicated, no regulator or government authority has reviewed these materials, or the merits of the products and services referenced herein. These materials and the information contained herein has been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. These materials are directed at and intended for institutional investors (as such term is defined in each jurisdiction in which these materials are being marketed). These materials are provided on a confidential basis for informational purposes only and may not be reproduced in any form. Before acting on any information in these materials, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. These materials are for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee’s consideration thereof).

## Federated Hermes

Federated Hermes is a global leader in active, responsible investing.

Guided by our conviction that responsible investing is the best way to create long-term wealth, we provide specialised capabilities across equity, fixed income and private markets, multi-asset and liquidity management strategies, and world-leading stewardship.

Our goals are to help people invest and retire better, to help clients achieve better risk-adjusted returns, and to contribute to positive outcomes that benefit the wider world.

All activities previously carried out by Hermes Investment Management are now undertaken by Federated Hermes Limited (or one of its subsidiaries). We still offer the same distinct investment propositions and pioneering responsible investment and stewardship services for which we are renowned – in addition to important strategies from the entire group.

## Our investment and stewardship capabilities:

- **Active equities:** global and regional
- **Fixed income:** across regions, sectors and the yield curve
- **Liquidity:** solutions driven by four decades of experience
- **Private markets:** real estate, infrastructure, private equity and debt
- **Stewardship:** corporate engagement, proxy voting, policy advocacy

For more information, visit [www.hermes-investment.com](http://www.hermes-investment.com) or connect with us on social media:

